



## **KYSELA PERE et FILS, LTD.**

331 Victory Road • Winchester, VA 22602  
Phone (540) 722-9228 • Fax (540) 722-9258  
[www.kyselacom](http://www.kyselacom)



### **BIOGRAPHY – FRAN KYSELA**

I became acquainted with wine in the early 1970's, around the age of fifteen. I was first interested in German wines - I remember falling in love with the Steinberger Riesling Kabinett Staatsweingüter in the 1971, '75 and '76 vintages, but especially the 1975. My father, who was one of the top collectors in the U.S.A., initially introduced me to wine through his tasting groups, most notably Les Amis du Vin. My early education in wine centered around the classic growing regions of France, Germany, Italy and Spain. What I do today is an outgrowth of that early training.

From my initial interest in wine education and wine collection, I soon became drawn into the trade. In the early 1980's, I was attending graduate school at Cleveland State University, majoring in Zoology. At that time, a position selling Fetzer wines became available at a local distributor. Being a student with little money, I took the job knowing I could use the extra income and thinking, erroneously, that I could work in the wine business "part time". The wine business soon became all consuming, and I left graduate school all together. As of 2020, I have been in the wine business for 40 years. I have worked as a wholesale representative, wine steward, national sales director (for Kermit Lynch and Weygandt-Metzler), and, for the past 26 years, a wine importer. In 1989, I received the Master Sommelier award from the British Court of Master Sommeliers. In addition, in 1992, I passed 50% of the Master of Wine diploma (the tasting half – I still need to complete the essays).

My philosophy on wine is one based on quality: nothing else matters but the quality of the juice in the bottle. I look for wines that are true to type and classic in their flavors. I prefer wines that are fresh, bright and show good fruit/acid balance. I am not a new oak person, feeling that too much wood obscures true regional character. The wines I select are focused and on target. There is nothing more exciting than tasting a wine that hits the mark.



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## CURRICULUM VITAE OF FRANCIS JOSEPH KYSELA V, MASTER SOMMELIER

**BUSINESS ADDRESS:** KYSELA PERE et FILS, LTD.  
&  
J & D SELECTIONS, INC.  
331 VICTORY ROAD  
WINCHESTER, VA 22602  
PHONE #540-722-9228  
FAX #540-722-9258

**DATE AND PLACE OF BIRTH:**

BORN JANUARY 28, 1957  
CLEVELAND, OHIO  
TO FRANK L. KYSELA, D.D.S AND  
SHIRLEY A. KYSELA

**PRESENT POSITION:** OWNER AND PRESIDENT  
KYSELA PERE et FILS, LTD.  
&  
J & D SELECTIONS, INC.

**PAST POSITIONS:** NATIONAL SALES DIRECTOR FOR  
WEYGANDT-METZLER IMPORTING, LTD.  
(’92 – ’93)

NATIONAL SALES DIRECTOR FOR  
KERMIT LYNCH WINE MERCHANT  
BERKELEY, CA  
(’87 – ’92)  
Developed KLWM’s National Distribution System  
(Averaged 4 million dollars in sales per year)



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## C.V. Page II

### PAST POSITIONS (continued)

SALES PERSON AND SALES MANAGER FOR  
BAUER & FOSS, COLUMBUS, OHIO

('82 – '87)

Top salesperson four out of the five years employed.

SOMMELIER AT CAHOON'S RESTAURANT,  
CLEVELAND, OHIO

('80 – '82)

WINE SALES FOR GOODMAN BEVERAGE,  
LORAIN, OHIO

('80 – '81)

### EDUCATION:

GRADUATED FROM ROCKY RIVER HIGH  
SCHOOL 1975, MEMBER NATIONAL HONOR  
SOCIETY AT ROCKY RIVER.

GRADUATED FROM MIAMI UNIVERSITY,  
OXFORD, OHIO, B.A. ZOOLOGY 1980, (DEANS'  
LIST 1976)

### HONORS:

RECEIVED WINE AWARD VINITALY, APRIL 1985.  
BECAME THE TWELFTH UNITED STATES  
MEMBER OF THE COURT OF MASTER  
SOMMELIERS, 1989.

COMPLETED HALF OF THE MASTER OF WINE  
EXAM, SPRING 1992.

WINE ENTHUSIAST'S IMPORTER OF THE YEAR,  
2013.



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## C.V. Page III

### PROFESSIONAL SOCIETIES:

MEMBER OF THE COMMANDERIE DE  
BORDEAUX, WASHINGTON, D.C.;  
CHARTER MEMBER OF THE CHAINE DE  
ROTISSEUR, TOLEDO, OHIO;  
AMERICAN WINE SOCIETY;  
SOCIETY OF WINE EDUCATORS;  
LES AMIS DU VIN, CLEVELAND CHAPTER

### SPECIAL INTERESTS:

HUNTING, FISHING, COIN COLLECTING,  
ANTIQUES, COOKING AND PHYSICAL FITNESS.  
ALSO, YEARLY TRIPS TO FRANCE, PORTUGAL,  
GERMANY, ITALY, AUSTRIA, SPAIN, SOUTH  
AMERICA AND SOUTH AFRICA TO VISIT  
SELECT GROWERS.